



As a diamond company specializing in fancy colored and white diamond sales, we offer our agents a range of benefits that set us apart from other companies in the industry. With Glaze Diamonds, you have the freedom to manage your own diamond business while still receiving the support and guidance you need to succeed and making upto 15% sales commission.

From education and guidance to access to our exclusive diamond stock and special events, we provide our agents with everything they need to thrive in this high-income industry. In this proposal, we will outline the various benefits of joining Glaze Diamonds along with who would be the ideal candidate.

# Sales Agents

### Potential Income: over \$15,000 per month but the possibility for more in this high-income industry



Attends VIP events and work with the clients to establish a strong client based.

Initial education and mentorship access with guidance and business support with marketing, training and accountancy etc

> Operate under our company name (legal and accounting taken care of by us)

15% sales commission as per your sales (additional terms and conditions can be discussed)

Freedom to manage your own diamond business with the support of an industry expert

Access to the diamond stock (and exclusive stock (of diamonds over 1 million \$) on further discussion)

## Who would be the best fit:

You are an outstanding Sales Agent with the business acumen and charisma to earn high profits in this industry.

- language etc.
- goals.
- interpersonal skills.

Terms and conditions will be discussed after the results of the first interview. For those who want to deal with exclusive and high-end diamonds, we offer membership packages which include VVIP events, mentorship, educational content etc.

• 4-5 years of experience in B2C luxury goods sales (real estate, jewellery or cars etc).

• Professional image, self-motivated, active and disciplined.

• Someone who can speak Arabic, Russian, or European

• Proven results in delivering client solutions and meeting sales

• Ability to work independently combined with excellent

• Strong sales, negotiation, and communication skills.

• Nice to have: Bachelor's degree in marketing, business administration, sales, or a relevant field.



Established in the UAE under DMCC and part of the Dubai Diamond Exchange.



Direct access to the most rare and unique stones.



Collaborated with Binance to be the first diamond trading company to accept crypto payments.



Partnerships with some of the biggest manufacturers in the market globally.



Experience hosting 10+ private VIP jewellery events in the UAE.



Turn over of 3 mln in year 2022 making roughly 500k per month

### About the company

Glaze Diamonds is a Dubai based trading company specializing in rare **Fancy Colored and Investment Diamonds**.

With a professional team of GIA (Gemological Institute of America) qualified Gemologists and experienced Financial Advisors, the company is a member of Diamond Exchanges presented worldwide, accompanied by partners in Hong Kong, New York, London and Russia, therefore having access to the largest diamonds inventory.

The realm of our brand is wide and we have proved ourselves in many ways. From being the first to tokenize Diamonds, to hosting 10+ successful private events, and launching the first ever course for diamond enthusiasts educating them about the industry like never before: Glaze Diamonds has always been a forerunner.



## Thank you!

#### Contact

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